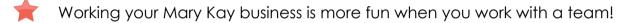
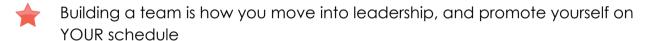
## Whatisa-Real ackets

Independent Beauty Consultants who have at least 3 active team members are called "Red Jackets"!



## Why move up?







## What can I earn? sooo much!

- New Independent Beauty Consultants can earn 2 free product bundles for every new qualified team member they add within their Great Start time period!
- You will also earn a \$50 CASH bonus for every new qualified team member you add (even after Great Start!)
- AND a \$100 First Time Red Jacket CASH bonus for achieving Red Jacket!
- You can also earn Thank You checks from Mary Kay based on your team's production!



Star Team Builder 3-4 active Team Members 4%, 6%, or 8% Team commission



Team Leader
5-7 active Team Members
9% or 13% Team commission



Elite Team Leader 8+ active Team Members 9% or 13% Team commission + 5% Second Tier Team Commissions